## Ari Schuler



Ari Schuler is the Chief Operations Officer (COO) at goTenna, the world's leading mobile mesh networking company and provider of off-grid connectivity solutions for mobile devices. As the Go-To-Market leader, Ari is responsible for overseeing all sales and business operations within the company. A veteran of

both the public and private sector, he understands the mission challenges that operators face every day and the importance of innovative technologies in enabling operators to carry out those missions more safely and effectively. He also has extensive experience from both the private and public sectors in delivering new capabilities to operators as quickly as possible through innovative procurement and business processes.

In his previous role as part of Daon's leadership team, Schuler was responsible for developing business and managing the delivery of products and services for global market expansion of the award-winning IdentityX® platform, focusing on emerging technology verticals where Daon's proven capabilities enhance security and user experience.

Schuler joined Daon from the U.S. Customs and Border Protection (CBP), where he created and led the CBP Innovation Team (INVNT), a Silicon Valley-style entity focused on leveraging commercial and disruptive startup technology for government applications.

Under Schuler's leadership, CBP INVNT built a reputation for successfully investing in, piloting, and deploying technologies that enabled more efficient and safer operations for CBP personnel. Schuler also served as an advisor to the CBP Commissioner on information technology and innovation matters and worked within CBP's Office of Information Technology. Prior to joining CBP, he served as the Deputy Chief of Staff for the DHS Science and Technology Directorate.